



CLOUDS



+91 9558019600

info@mclouds.com

www.mclouds.com

2016

Year of Foundation

110+

Global Customers

350+

Completed Projects



Dharmik Shah

Founder and CEO

"We work on the cusps of innovation & technology to take the products from an idea all the way to the end consumer."

01

About Us

MV Clouds is a leading Salesforce development studio specializing in helping businesses drive significant growth and improve operational efficiency. We have a proven track record of success across diverse industries, including Technology, Professional Services, and Customer-centric sectors.

Our team of experienced Salesforce experts delivers high-quality, customized solutions that meet the unique needs of each client. We prioritize client success and build long-term partnerships, providing ongoing support and guidance every step of the way.

Let us help you achieve your business goals with innovative Salesforce solutions.

www.mvclouds.com

02

About Us

Industries we have worked with

1. Automobile
2. Banking
3. BPO
4. Consultancy
5. E-Commerce
6. Education
7. Engineering
8. Events Management
9. Finance And Investment
10. Healthcare
11. Law
12. Logistics And Transportation
13. Manufacturing
14. Marketing
15. Non Profit Organizations
16. Real Estate And Development
17. Recruitment And Employee Management
18. Rental Services
19. Retail
20. Telecom And Media
21. Vendor Management

03

About Us

Our organization works on
5 simple steps



1. Plan

We start by understanding your unique business goals and challenges. Our team conducts thorough analysis to develop a customized strategy tailored to your needs.



2. Design & Development

Our skilled developers leverage the latest technologies to create innovative and efficient solutions that align with your vision.



3. Test

Rigorous testing ensures the quality and performance of your IT systems, identifying and addressing any issues before launch.



4. Launch

We seamlessly deploy your IT solutions, providing comprehensive training and support to ensure a smooth transition.

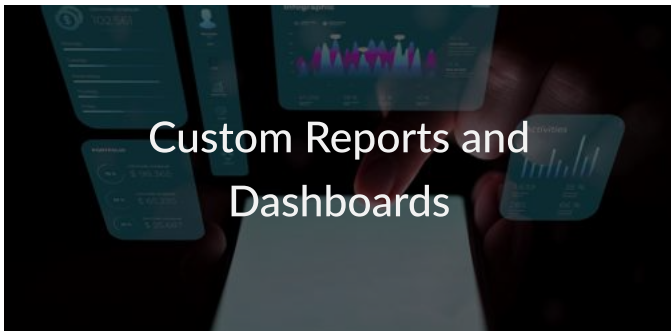
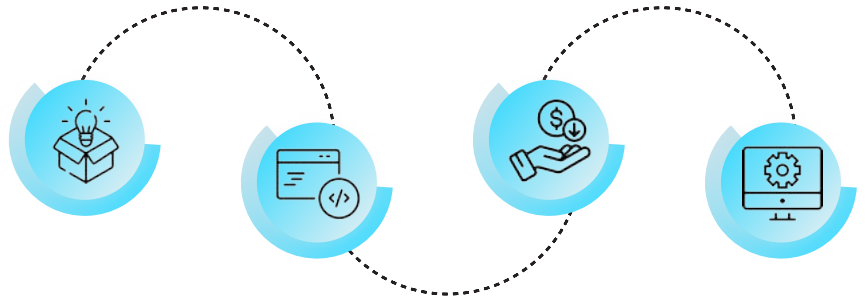


5. Support

Our dedicated support team is always available to assist you, providing ongoing maintenance, troubleshooting, and updates to keep your systems running optimally.



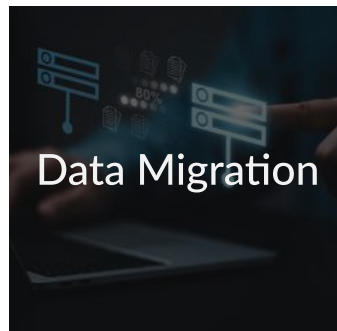
04 — Our Services



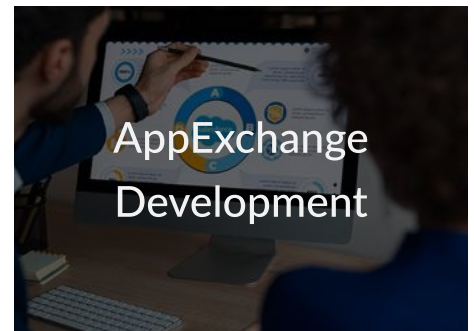
Custom Reports and
Dashboards



Third-Party Integration



Data Migration



AppExchange
Development



Salesforce Clouds



Maintenance & Support

05

A Showcase Of Some Of Our Capabilities

1. Salesforce Automation & Efficiency
2. Data Management & Migration Solutions
3. Real Estate Industry Solutions
4. Education Sector Solutions
5. Enhanced Customer Engagement & Experience Solutions
6. Salesforce API & Third-Party Integrations
7. Document & E-Signature Management
8. Mobile And User-Centric Interfaces
9. Non-Profit & Community Solutions



Salesforce Automation

- **Loan Approval & Workflow Automation:** Custom Salesforce Lightning components for loan approvals, workflow automation, and compliance.
- **Automated Lead & Workflow Optimization:** Automated lead assignment, web-to-lead forms, and optimized processes using Apex Triggers.
- **Enhanced Case & Billing Management:** Streamlined billing and case management in Service Cloud.
- **Quote-to-Cash Automation:** Salesforce CPQ integrated with Zuora and NetSuite, automating quote-to-cash workflows.
- **Optimized Document Automation:** Integrated Conga with LWC for seamless document generation in Experience Cloud.

Data Management & Migration Solutions



- **Salesforce to AWS Data Migration:** Migrated 2 TB of data with AWS multipart upload, ensuring secure storage and easy retrieval in Salesforce.
- **Salesforce Dropbox Integration:** AEnabled in-app file uploads, navigation, and management, enhancing document workflows.
- **Flexible Data Import Tool:** SA versatile tool for data import across multiple formats, supporting batch insertion, upsertion, and updates.
- **Enhanced Mass Data Deletion Interface:** Developed batch deletion with a user-friendly progress display for controlled and interactive data management.
- **Custom Document Design & Storage Solutions:** Proprietary tools to design documents with templates and direct storage in Salesforce, improving accessibility and organization.

Real Estate Industry Solutions



- **Comprehensive Real Estate Management Platform:** Property and listing management, marketing tools, and agent communication for streamlined operations.
- **API Integrations for Real Estate:** Integrated Real API, Cloud CMA, and Twilio for enhanced customer communications and property data handling.
- **Advanced Real Estate Data Integration with AWS:** AWS integration for data synchronization, permissions setup, and role configurations.
- **Real Estate Analytics and Goal Tracking:** Custom dashboards for KPI tracking, enabling data-driven decision-making.
- **Automated Real Estate Brokerage Operations:** Automated over 200 workflows, integrated apps like Gmail and Xero, and developed custom dashboards.

Education Sector Solutions



- **Education Cloud Customizations:** Leveraged EDA for tailored solutions, enhancing academic workflows for educational institutions.
- **University Portal Development:** A community portal for students and faculty with APIs for blockchain verification of legal documents.
- **Real-Time Grade & Performance Tracking:** Custom applications for mark entry, approval workflows, and an online viewing system, improving transparency and access.

Enhanced Customer Engagement & Experience Solutions



- **Einstein Chatbot Implementation:** AI-powered chatbot for improved customer support and streamlined communication.
- **Customer Portal for Retail Supermarkets:** Engaging platform for customer inquiries, store locations, and Q&A, enhancing interaction with Salesforce Maps integration.
- **Multilingual Pharmaceutical Portal:** Developed a global, language-adaptive portal with web meeting and media-rich content support, improving accessibility.
- **Salesforce Community Solutions:** Community portal templates for client engagement, including job boards and CMS integration.

Salesforce API & Third-Party Integrations



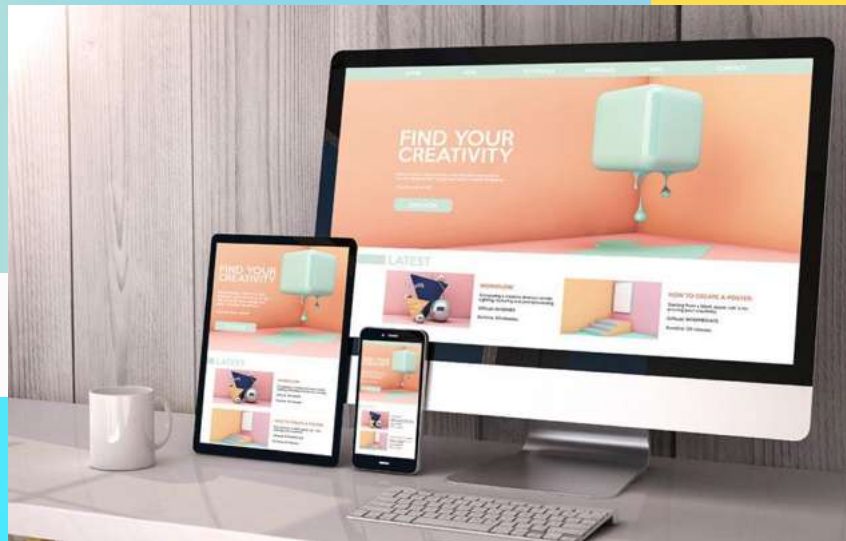
- **Secure Intellilock Integration:** REST API integration for data exchange and predictive insights through forecasting models.
- **Advanced Marketing Automation:** Integrated Salesforce with Marketing Cloud and Pardot for personalized campaigns, lead nurturing, and customer journeys.
- **Sharinpix Media Integration:** Integrated media uploads and PDF generation tools, enhancing data capture and media management.
- **Enhanced Quote-to-Cash with Zuora Integration:** Automated sales and billing processes with data synchronization and optimized quote management.

Document & E-Signature Management



- **Adobe Sign & PDF Management:** Integrated Adobe Sign for document workflows, including automated e-signatures within Salesforce.
- **Versatile E-Signature Solution:** Custom e-signature tools supporting community portals and Force.com sites, enhancing user flexibility.
- **Sharinpix Media Integration:** Integrated media uploads and PDF generation tools, enhancing data capture and media management.
- **Enhanced Quote-to-Cash with Zuora Integration:** Automated sales and billing processes with data synchronization and optimized quote management.

Mobile And User-Centric Interfaces



- **Mobile-Optimized LWC Solutions:** LWCs for Experience Cloud, ensuring responsive design across devices.
- **Custom Activity Timeline for Accounts:** Enhanced timeline with activity consolidation and filters, supporting efficient account management.

Non-Profit & Community Solutions



- **Salesforce for Donor Management:** Optimized donor workflows for a non-profit using NPSP and integrated forms with Make.com.
- **HR & Recruitment Portal Development:** HR portal with recruitment management, timesheets, and automated hiring processes in Experience Cloud.

Engagement Models For Your Success

At MV Clouds, we offer flexible engagement models tailored to your unique project needs.

We work closely with you to understand your requirements, objectives, and budget, then recommend the best model for clear roles and deliverables.

Key Considerations:

- **Project Scope & Timeline:** Are your requirements fixed or evolving? What's the timeline?
- **Budget:** Do you need cost predictability (fixed price) or flexibility (hourly, dedicated team)?
- **Risk Tolerance:** How much flexibility do you need for changes?
- **Team Involvement:** Do you want a hands-on or hands-off approach?

Engagement Models:

- **Fixed Price:** Best for projects with defined scope and budget.
- **Hourly Rate:** Offers flexibility for evolving requirements.
- **Dedicated Team:** Provides resources for focused collaboration on complex projects.
- **Staff Augmentation:** Adds specialized skills to your in-house team on a temporary basis.
- **Managed Services:** Ongoing support and maintenance for your systems.

Our team will help you choose the best model to meet your goals and maximize ROI.

Our Team



Our team is proficient in Salesforce development, Apex programming, Lightning Web Components, and Salesforce CPQ, delivering high-quality, customized solutions. By combining technical expertise with a deep understanding of customer behavior, we create innovative solutions that address complex data challenges, elevate customer experiences, and drive business growth.

We specialize in empowering industries such as education, real estate, and non-profit sectors, leveraging Salesforce's powerful capabilities to help organizations achieve their goals and thrive in the digital age. Our focus on user-centric design ensures that each solution is tailored to your unique business needs, providing exceptional service and driving success.

Contact Us

Got questions or need IT solutions tailored to your business? We're here to help! Whether you're looking for software development, IT consulting, or ongoing support, our expert team is ready to assist you.



Email

Our friendly team is here to help.

info@mvclouds.com



Office

Come say hello at our office HQ.

D404, The First
Synthesis, Ahmedabad,
Gujarat, India - 380015



Phone

Mon-Fri from
10 AM to 7 PM.

[+91 9558019600](tel:+919558019600)

